IMAGINE IF YOUR INDUSTRIAL MACHINES HAD AN APPSTORE

Drive after-sales revenue and provide operational visibility of your machines to every stakeholder using Industrility’s custom Appstore for Industrial Machines

REAL-TIME DATA FROM THE FIELD
- Connect your machines and get real-time sensor data for operational insights to prevent downtime
- Know the location of each of your machine and their current status
- Get real-time sensor and operating environment data of your machines with time-series trends
- Customize the Key Performance Indicators for each customer so they can see more value
- Provide real-time alerts for anomalies and fault codes to operators and distributors
- Never miss a scheduled maintenance event so you are always up-to-date with latest services to avoid any downtime

KNOW YOUR CUSTOMERS’ ENVIRONMENT IN WHICH THEY ARE OPERATING YOUR MACHINES

DRIVE AFTER-SALES REVENUE
- Sell more authorized genuine parts and services even after the standard warranty expires
- Provide regular and timely reminders for consumables and parts replacements
- Fight counterfeit parts and automatically detect unauthorized parts usage

DOUBLE YOUR AFTER-SALES REVENUE BY SELLING MORE PARTS, CONSUMABLES AND SERVICE THROUGHOUT THE LIFETIME OF THE EQUIPMENT

DIGITAL TWIN OF YOUR ASSETS
Create a virtual representation of all your asset models and their parts, sensors, consumables, accessories so assets can be represented digitally. Create a digital twin graph of all your assets that share the same components and present a “Live" catalog of Bill of Materials to your customers

myOEM PORTAL
- Provide a unified web and mobile app store to your owners/operators and distributors so they can access all the after-sales information all in one place.
- Continually provide new updated and fresh apps to your customers instead of a static portal
- Pick and choose the right features and apps for the right stakeholder (end-customer, distributor, dealer, internal employee, aftermarket sales, supplier)
- Monetize each app differently for each customer
- Provide personalized experience to your customers that operate your connected or unconnected machines
- Access and find all documents, drawings, datasheets and after-sales parts info all in one place
- Built using latest cloud serverless architecture

A NEW KIND OF PORTAL THAT PROVIDES BEST-IN CLASS DIGITAL EXPERIENCE TO YOUR OWNERS, OPERATORS AND DISTRIBUTORS

DYNAMIC WARRANTY™
- Provide a new kind of warranty - Digital Warranty™ - a data-driven warranty powered by Artificial Intelligence and machine learning that actually changes based on the performance of the machine and usage of authorized parts and service
- Sell more micro extended warranty packages to customers that operate your machine per your specification
- Reduce warranty claim costs with real data that shows misuse or use of unauthorized parts

BEAT YOUR COMPETITION BY EMBRACING DISRUPTIVE IDEAS BEFORE YOUR COMPETITORS DO

www.industrility.com | contact@industrility.com